

## **Straight Talk about the Internship**



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### **“Can an internship transform into a full time position within the company?”**

This particular question may be one of the most highly asked questions when considering an internship and the answer is...YES. An internship that entails entrepreneurial spirit, motivation to help individuals with the most important decisions of their life, and the ability to network with individuals is what the college financial representative position entails at Northwestern Mutual. A college representative is able to build his/her own practice to help individuals achieve financial security and build and develop a clientele through networking and prospecting. Networks grow, relationships are built, and crucial decisions are made—this is just one typical day in the life of a college financial representative at Northwestern Mutual.

### **“A financial representative at Northwestern Mutual versus a physician, lawyer, or CEO”**

What really drew me to become a Northwestern Mutual financial representative at the McTigue Financial Group included many different aspects. I have a true entrepreneurial spirit so the ability to build my own practice and to help individuals make the most important decisions of their lives really captivated me. I love knowing that the effort I put in is what I will get out because I was willing to work extremely hard to succeed in this business.

### **“An experience for the future”**

Being part of the McTigue Financial Group, a network office of Northwestern Mutual is extraordinary. The college financial representative position helped me grow personally and professionally, I was able to learn to do things that can sometimes make you uncomfortable,

meet numerous individuals in different professions, and continually expand my knowledge within the financial industry.

The MOST rewarding experience within the college financial representative is being a college student with the conviction to be able to tell 25 plus year olds what to do financially so they can achieve their goals for the future.

### **“Success”**

The mentoring, business coaching and ongoing training were the most beneficial aspect of the internship program because as a college representative, you need individuals to guide you with your goals. With Erika as a business coach, we were able to sit down weekly and figure out what I needed to do in order to achieve my goals. Mentoring allowed me to work with an experienced financial representative. The ongoing training is very beneficial because the financial industry is ever-changing and there are so many aspects of the financial industry to understand.

### **“There is no end”**

Becoming part of the Northwestern Mutual team as a college financial representative was one of the best decisions of my life. The ability to succeed in the internship program and be offered a full time position is quite astonishing.

I continually am growing professionally and personally, was able to explore different career options, and have an enormous amount of accountability to management and myself, which is truly important. The effort put towards an incredible opportunity with the ability to help individuals daily with financial security and be a part of a company that has strong values is something that I can look back on each day, and be happy with the career path that I have chosen.

**To learn about an exciting opportunity in the financial service industry, please contact:**

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